

SYLVA FOODS

**Contributes to
prevent
malnutrition in
sub-Saharan
Africa by
enabling the
distribution of
local foods and
educating the
consumers**



Facts

- ❑ 4/ 10
Zambian
children under
five are
stunted
- ❑ malnutrition
associated
with 1 of 2 of
child deaths in
Zambia



What we do...

- ❑ Conduct Post Harvest Trainings
- ❑ Trained 20,900
smallholder farmers
(90% women)
- ❑ Provide markets to
smallholder farmers
and empower them
economically.
- ❑ Raw materials are
processed in our
factory and packaged
into Moringa products
and vegetable items.

THE PROBLEM



X

Monocropping-maize

X

No value addition

X

**Price is controlled
by Government**

THE SOLUTION

INNOVATIVE NUTRIENT PRESERVATION through postharvest training for Neglected and Underutilized Crops



Sweet Potatoes Leaves
NUTRITIONAL VALUE:

Vitamins, mineral (calcium, iron, potassium), energy & Selenium



Cassava Leaves
NUTRITIONAL VALUE:

Vitamins, energy, proteins and iron



AMARANTHUS
NUTRITIONAL VALUE:

Vitamins iron, energy and zinc






AFRICAN POLONY
NUTRITIONAL VALUE:

Protein, calcium and minerals

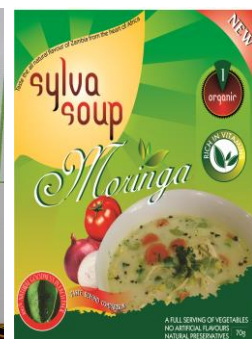


Sylvia Banda – hands-on!

OUR UNIQUE ADVANTAGE

			
1. Products are uniquely Zambian and grown naturally	✓	✓	✓
2. Solar dried	✓	X	X
3. Affordable even for low- income customers	✓	X	X

NEFITS OF LVA FOODS



Nutritional impact:

Postharvest training through the whole value chain
for neglected and underutilized crops

Scale:

SFSL, farmers, consumers and the overall economy
become more productive

Commercial viability:

Self-sufficient business model

Innovation :

Creativity has produced Nutri-Cereal Moringa
Teabags, Moringa Soup and assorted solar dried
vegetables

2,000,000 USD



**Investment
from 2010-
2018: \$2m
(land, building
and stocks)**

**Revenue from
2016-2018:
\$850,000**

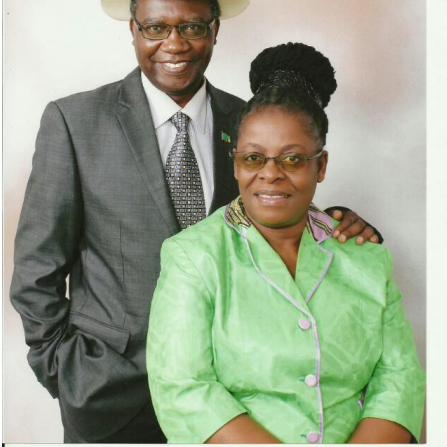
**Market
potential:
\$3.5m**

1,000,000 USD



Factory expansion-	\$130,000
Equipment upgrade-	\$90,000
Packaging materials-	\$40,000
Technical support-	\$20,000
Laboratory equipment-	\$30,000
Capacity building (farmers)-	\$90,000
Personnel development-	\$40,000
Solar drying equipment-	\$40,000
Bulking centers upgrade-	\$50,000
Procurement of raw materials-	\$130,000
Transport and logistics-	\$150,000
Marketing interventions-	\$90,000
Contingency (10%)-	\$90,000

THE TEAM



**Eng. Kamanga
Banda,
Manager
Transport and
Logistics.**

**Mwaadza
Marie.
General
Manager.**

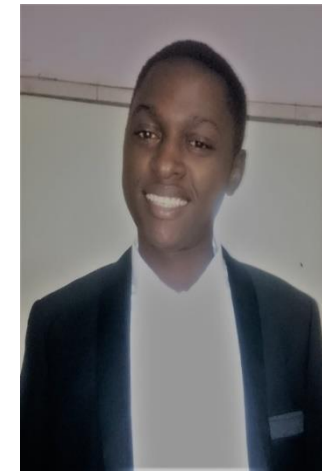
**Chanda
Banda,
Operations
Manager.**

**Niza Mundi,
Finance
Manager.**

**Hector Banda
Business &
Research
Manager.**

**Kangwa Banda,
Executive Chef.**

**Hector and Sylvia,
Executive Chairman
and Managing
Director, respectively.**





**In Recognition of
Economic Empowerment
of women across Africa
and training more than
10,000 women to be
Entrepreneurs in Zambia**



**Receiving Order of Distinguished Service
National Award for persistent innovation
and contribution to the promotion of
nutrition through training of more than
20,000 smallholder farmers**